

# Better World Books Inventory Report

Fiscal Year 2015/16:							
Year	Month	Starting Inventory	Units Added	Units Returned	Units Sold	Units Delisted	Ending Inventory
2015	Jul	9,758	551	6	949	202	9,164
2015	Aug	9,164	2,071	2	1,131	153	9,953
2015	Sep	9,953	1,378	5	1,226	184	9,926
<b>Q1</b>		<b>9,758</b>	<b>4,000</b>	<b>13</b>	<b>3,306</b>	<b>539</b>	<b>9,926</b>
2015	Oct	9,926	-	4	879	84	8,967
2015	Nov	8,967	-	3	699	136	8,135
2015	Dec	8,135	1,417	3	1,095	104	8,356
<b>Q2</b>		<b>9,926</b>	<b>1,417</b>	<b>10</b>	<b>2,673</b>	<b>324</b>	<b>8,356</b>
2016	Jan	8,356	3,593	4	816	139	10,998
2016	Feb	10,998	4,148	11	1,264	154	13,739
2016	Mar	13,739	2,998	5	1,409	199	15,134
<b>Q3</b>		<b>8,356</b>	<b>10,739</b>	<b>20</b>	<b>3,489</b>	<b>492</b>	<b>15,134</b>
2016	Apr	15,134	2	6	1,270	91	13,781
2016	May	13,781	1,762	3	1,515	139	13,892
2016	Jun	13,892	1,464	6	1,343	139	13,880
<b>Q4</b>		<b>15,134</b>	<b>3,228</b>	<b>15</b>	<b>4,128</b>	<b>369</b>	<b>13,880</b>
<b>FY 2015/16 Total</b>		<b>9,758</b>	<b>19,384</b>	<b>58</b>	<b>13,596</b>	<b>1,724</b>	<b>13,880</b>

Fiscal Year 2014/15:							
Year	Month	Starting Inventory	Units Added	Units Returned	Units Sold	Units Delisted	Ending Inventory
2014	Jul	8,160	-	9	582	41	7,546
2014	Aug	7,546	1,322	2	735	24	8,111
2014	Sep	8,111	2	4	728	173	7,216
<b>Q1</b>		<b>8,160</b>	<b>1,324</b>	<b>15</b>	<b>2,045</b>	<b>238</b>	<b>7,216</b>

2014	Oct	7,216	304	5	486	70	6,969
2014	Nov	6,969	291	2	557	59	6,646
2014	Dec	6,646	6,153	2	1,348	66	11,387
<b>Q2</b>		<b>7,216</b>	<b>6,748</b>	<b>9</b>	<b>2,391</b>	<b>195</b>	<b>11,387</b>
2015	Jan	11,387	4,417	6	3,216	203	12,391
2015	Feb	12,391	1	5	1,834	6	10,557
2015	Mar	10,557	1,846	5	1,637	42	10,729
<b>Q3</b>		<b>11,387</b>	<b>6,264</b>	<b>16</b>	<b>6,687</b>	<b>251</b>	<b>10,729</b>
2015	Apr	10,729	1,958	6	1,351	45	11,297
2015	May	11,297	570	4	1,361	47	10,463
2015	Jun	10,463	528	4	1,064	173	9,758
<b>Q4</b>		<b>10,729</b>	<b>3,056</b>	<b>14</b>	<b>3,776</b>	<b>265</b>	<b>9,758</b>
<b>FY 2014/15 Total</b>		<b>8,160</b>	<b>17,392</b>	<b>54</b>	<b>14,899</b>	<b>949</b>	<b>9,758</b>

Fiscal Year 2013/14:							
Year	Month	Starting Inventory	Units Added	Units Returned	Units Sold	Units Delisted	Ending Inventory
2013	Jul	6,040	942	1	714	134	6,135
2013	Aug	6,135	-	-	607	117	5,411
2013	Sep	5,411	3,248	4	691	72	7,900
<b>Q1</b>		<b>6,040</b>	<b>4,190</b>	<b>5</b>	<b>2,012</b>	<b>323</b>	<b>7,900</b>
2013	Oct	7,900	1,329	4	1,089	66	8,078
2013	Nov	8,078	854	4	1,051	-	7,885
2013	Dec	7,885	4,143	1	1,535	2	10,492
<b>Q2</b>		<b>7,900</b>	<b>6,326</b>	<b>9</b>	<b>3,675</b>	<b>68</b>	<b>10,492</b>
2014	Jan	10,492	670	4	1,488	3	9,675
2014	Feb	9,675	-	4	763	316	8,600
2014	Mar	8,600	2,087	1	1,318	164	9,206
<b>Q3</b>		<b>10,492</b>	<b>2,757</b>	<b>9</b>	<b>3,569</b>	<b>483</b>	<b>9,206</b>

2014	Apr	9,206	1,523	4	789	158	9,786
2014	May	9,786	816	5	1,333	280	8,994
2014	Jun	8,994	-	5	802	37	8,160
<b>Q4</b>		<b>9,206</b>	<b>2,339</b>	<b>14</b>	<b>2,924</b>	<b>475</b>	<b>8,160</b>
<b>FY 2013/14 Total</b>		<b>6,040</b>	<b>15,612</b>	<b>37</b>	<b>12,180</b>	<b>1,349</b>	<b>8,160</b>